

SUCCESS VS SIGNIFICANCE

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WHAT IS SUCCESS?

HOW IS SUCCESS MEASURED?

- MONEY
- FAME
- CAR
- CLOTHES
- NEIGHBORHOOD
- OFFICE
- STUFF – BRANDS – LOCATIONS

KEEPING SCORE WITH \$

MONEY IS A TOOL FOR

- NECESSITIES
- SAVING
- GIVING AWAY
- HELPING OTHERS

KEEPING SCORE WITH \$

CAR IS TRANSPORTATION

“WANT VS NEED”

I WANT A JAGUAR – I NEED TO GET TO
WORK OR SCHOOL OR HOME

KEEPING SCORE WITH \$

NEED SHELTER FROM ELEMENTS

WANT A NICE (NICER) HOUSE

IN A NICE PART OF TOWN

IN AN EXCLUSIVE NEIGHBORHOOD

NEIGHBORHOOD IS STATUS OR AN
INVESTMENT

KEEPING SCORE WITH \$

CLOTHES NECESSITIES FOR COVERING

BRAND IS FOR STYLE

KEEPING SCORE WITH \$

WANT VS NEED

OWN VS OWE

WHAT IS SIGNIFICANCE?

HOW IS SIGNIFICANCE MEASURED?

- INFLUENCE
- POWER
- FAITH
- RESPECT
- FRIENDS
- LOVE

WHAT IS TRULY SIGNIFICANT?

- INFLUENCE ON YOU – ON OTHERS
- MINIMAL POWER USED MINIMALLY
- SERVANT ATTITUDE AND ACTIONS
- RESPECT
- FAITH
- FAMILY
- 5 FRIENDS

TRUE SIGNIFICANCE

- PEOPLE OF INFLUENCE IN YOUR LIFE
 - GRANDPARENTS
 - PARENTS
 - SIBLINGS
 - FRIENDS
 - MENTORS

TRUE SIGNIFICANCE

■ POWER IS

- EDUCATION
- ATTITUDE
- KNOWLEDGE
- WORK ETHIC
- INFORMATION
- TECHNIQUE
- COMMUNICATION SKILLS
- PEOPLE SKILLS

TRUE SIGNIFICANCE

- SERVANT ATTITUDE & ACTIONS
 - PUT OTHERS FIRST
 - LEAD BY EXAMPLE
 - ACTIONS – NOT WORDS
 - REMOVE ROADBLOCKS
 - PROVIDE INCENTIVES
 - AVENUES OF ACHIEVEMENT
 - REWARD BEHAVIOR (5 POS./1 NEG.)

TRUE SIGNIFICANCE

- RESPECT

EVERYONE HAS ABILITIES AND SKILLS THAT HAVE A PLACE AND A NEED IN THIS WORLD

- KIM OF OREM UTAH

TRUE SIGNIFICANCE

- FAITH IN YOUR GOD

TRUE SIGNIFICANCE

- FAMILY – IT'S ALL WE HAVE

TRUE SIGNIFICANCE

- FRIENDS – WE ALL NEED 5 FRIENDS

WE MUST DO 2 THINGS

- DIE
- MAKE CHOICES

CHOICES

YOU MAY TRY TO BE UNRESPONSIBLE
OR UNACCOUNTABLE

BUT

YOUR THOUGHTS INFLUENCE YOUR
CHOICES

CHOICES FRAME YOUR ACTIONS

ACTIONS BECOME YOUR LIFESTYLE

LIFESTYLE DETERMINES YOUR
DESTINY

THOUGHTS AND CHOICES

AS YOU CHOOSE YOUR THOUGHTS

REMEMBER

YOU CAN BE WHATEVER YOU ASPIRE

IF

YOU ARE WILLING TO PAY THE PRICE

SUCCESS VS SIGNIFICANCE

- HOUSE VS HOME
- CLOCK VS TIME
- BED VS REST
- QUIET VS PEACE
- BOOK VS KNOWLEDGE
- DOCTOR VS HEALTH
- POSITION VS RESPECT
- COMPANIONSHIP VS LOVE

TRY NOT TO BECOME A MAN OF SUCCESS
BUT RATHER A MAN OF VALUE

ALBERT EINSTEIN (1875 – 1955)